

PERFORMANCE FINANCING

BY JOHN DEERE FINANCIAL



2023 PROGRAMS

OBJECTIVE

The Performance Financing program offers dealers an opportunity to provide farmers a seed discount and a competitive finance rate on DEKALB®, Asgrow®, and Deltapine® brand seed

PROGRAM ELIGIBILITY / REQUIREMENTS:



- \$2,500 Minimum Purchase/Finance amount required for all eligible products
- Finalize program selection prior to submitting transactions to John Deere Financial.
- Purchases may not be transferred between finance programs after posting to the **Multi-Use Account**
- Farmer payment due date is November 2023 (statement due date)

ELIGIBLE PRODUCTS	DEALER SUBMITS PURCHASE TO JOHN DEERE FINANCIAL BY:	Prime - 1% Seed Discount ^{2,3} :	Fixed 0% Seed Discount ^{1,3} :
DEKALB and Asgrow Brand Seed:	October 14, 2022	7%	1%
Corn, Sorghum, Soybeans, & Spring Canola	November 18, 2022	5%	1%
	January 13, 2023	2%	0%
	June 30, 2023	0%	N/A
Excludes all other Crops			

ELIGIBLE PRODUCTS	DEALER SUBMITS PURCHASE TO JOHN DEERE FINANCIAL BY:	Farmer Payment Due Date	Fixed 0% Seed Discount ^{1,3} :	Seed Discount
Deltapine® Cotton	July 31, 2023	February 2024 Statement Due Date	Fixed - 0% ⁴	0%

¹Offer valid on qualifying purchases made between September 1, 2022 to January 13, 2023. Fixed 0% APR from the date of purchase, which may be prior to delivery, until November 2023, when the entire transaction amount is due in full. Regular Multi-Use Account rates will apply after that date. Offer is subject to change or termination without prior notice due to unprecedented changes in market conditions. Changes or termination of offer will not impact previously posted transactions.

²Offer valid on qualifying purchases made between September 1, 2022 to June 30, 2023. Prime Rate - 1% additive rate APR from the date of purchase, which may be prior to delivery, until November 2023, when the entire transaction amount and accrued interest are due in full. Regular Multi-Use Account rates will apply after that date. The Prime Rate will vary with the Citibank Prime Rate. The additive rate is subject to change without prior notice due to unpredicted changes in market conditions. Changes to this finance offer will not impact previously posted transactions.

³Offer limited to Multi-Use Account Agricultural customers with an available Special Terms limit. Subject to the Multi-Use Account credit agreement and approval. Offer may be limited to qualifying products. \$2,500 minimum purchase required. Subject to merchant participation, see your local merchant for complete details. Multi-Use Accounts are a service of John Deere Financial, f.s.b.

⁴Offer valid on qualifying purchases made between February 1, 2023 to July 31, 2023. Offer limited to Multi-Use Account Agricultural customers with an available Special Terms Credit limit. Subject to the Multi-Use Account credit agreement and approval. Fixed 0% APR from the date of purchase, which may be prior to delivery, until February 2024, when the entire transaction amount is due in full. Regular Multi-Use Account rates will apply after that date. Offer may be limited to qualifying products. \$2,500 minimum seed purchase required. Subject to merchant participation, see your local merchant for complete details. Multi-Use Accounts are a service of John Deere Financial, f.s.b.



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OFFER CONDITIONS:



- A Seed Dealer account must be a Direct Branded Seed Dealer type to submit transactions on www.JDFMerchantService.com to apply for financing with the DEKALB® Asgrow® Deltapine® Performance Financing by John Deere Financial
- A farmer can participate in Performance Financing by John Deere Financial and Fixed 0% Interest Financing Program (Farm Flex) but not on same unit/dollar
- Dealer must submit NET Dealer Cash Prepay, purchase transactions (less seed discount) via www.JDFMerchantService.com by the above submission deadline in order to receive the applicable discount and financing rate
- The system opens September 1, 2022 for DEKALB and Asgrow Brand Seed and February 1, 2023 for Deltapine® cotton brand seed.
- June 30, 2023 is the last day to apply Performance Financing Seed Merchandise Credits via www.JDFMerchantService.com
- Farmer must have an Agricultural Preferred Multi-Use Account with an approved Special Terms credit limit
- Farmer must have an active Technology / Stewardship Agreement
- Signed Sales Invoice - Obtain the signature of the customer or authorized signer on the John Deere Financial Multi-Use Account sales ticket. Please keep the signed John Deere Financial invoice along with your in-house receipt for 7 years

RETAILER / DEALER MUST BE REGISTERED JOHN DEERE FINANCIAL MERCHANT:

- Registration can be completed online at www.JDFMerchantService.com
- Also available online are: customer lookup, account credit status, credit application, and merchant reports
- Customer Name and Account Report identifying customers who have financed with John Deere Financial is available on website www.JDFMerchantService.com
- For billing corrections or returns instructions, select "User Manual" under "Online Transaction Center" and then select "submit credit"

**For assistance, contact your local John Deere Financial Area Sales Manager
or Merchant Service @ 800-255-5127**

Qualifying Products include DEKALB Brand Corn, Asgrow Brand Soybean Products and other authorized soybean products net units, and Deltapine Brand Cotton which are calculated after returns, replants, transfers, and free seed.

Bayer reserves the right not to pay any commission, incentive, rebate, refund, discount or other promotional payment on units of eligible products under this program where the sale is executed via an online electronic point of sale system unless approved by Bayer in writing. CONFIDENTIAL – FOR BAYER EMPLOYEE AND DEALER USE ONLY. DO NOT DISTRIBUTE. ALWAYS READ AND FOLLOW PESTICIDE LABEL DIRECTIONS. LibertyLink® and the Water Droplet Design® is a trademark of BASF Corporation. Respect the Refuge and Corn Design® is a registered trademark of National Corn Growers Association. Asgrow and the A Design®, Bayer, Bayer Cross, DEKALB and Design®, DEKALB® and Deltapine® are registered trademarks of Bayer Group. All other trademarks are the property of their respective owners. ©2022 Bayer Group. All rights reserved.

